



COMPANY
PROFILE





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01

EMEC.
SIMPLE
AS WATER



EMEC. SIMPLE AS WATER

Water is an element of vital importance. Its generosity binds us to a pact of respect and deep gratitude. For over 40 years, thanks to highly sophisticated solutions, we have been working to make the relationship between man and water more and more harmonious, safe and natural by drawing on a unique source of inspiration.

Simplicity.

02

40.000

REFERENCES

80.000

PRODUCTS PER YEAR

FLEXIBILITY WITH THREE FUNDAMENTAL PRINCIPLES

Since 1982, we have been designing and producing reliable, cutting-edge instruments for water treatment and chemical dosing. In a world that changes so fast, flexibility and innovation are fundamental to us. As a company, we are open to change, because we are rooted in three fundamental principles: **constant research, extreme precision, healthy relationships.**

Our main products

- Our main products.
- Dosing pumps.
- All-in-one, control and dosing systems.
- Control instruments.
- Probes.
- Accessories and spare parts.



CONSTANT RESEARCH

Being at the cutting edge means constant study. Our R&D and design departments are where our heart beats.

Extremely high-profile engineers and technicians are committed to developing software and designing hardware, but also to studying and evaluating hydraulic and mechanical components. Just like water, we have branched out over time, spreading out into wide-ranging areas.

- Industrial water treatment.
- Purification plants.
- Treatment of water used in industrial processes.
- Chemical-physical purification processes.
- Bacteriological purification systems.
- Sewage irrigation plants.
- Chemical industry.
- Food processing Industry.
- Cooling towers.
- Refineries.
- Wellness centres.
- Swimming pools.
- Car washes.

HEALTHY RELATIONSHIPS

Extremely high performance, top quality and high technology are our greatest assets. But there is more.

Every day, we safeguard something equally important: **human capital**.

Our co-workers are the best professionals on the market; the most expert and competent people.

At the moment our company numbers nearly 200 employees, **35% of these are women**. Statistically, this is a highly respectable percentage in a technical sector like ours. It is a number that is destined to grow.

EXTREME PRECISION

Our second fundamental principle is complete control of our production line. We are entirely responsible for every stage of the process, from invention to delivery. Everything we produce is made in Italy, by Italian manpower, in our modern factory in Rieti.

Results are certified by our **Test Centre**.

Every product is tested four times before it reaches the customer.

Each reference has a serial number that identifies its **guarantee certificate**.

Our production line

- Invention and design.
- Workshop to produce mechanical components.
- Production of printed circuits.
- Software programming.
- Chemical laboratory.
- Manufacture of panels.
- Product assembly.
- Test centre.
- Spare parts warehouse.
- Deliver.

OUR CERTIFICATIONS





03

THE DIFFERENCE BETWEEN CONSULTANT AND SUPPLIER

Over the years, we have learnt to be good listeners, which is fundamental to an understanding of customers' real needs. This delicate task is handled by our Business Unit, which is entirely made up of technicians. Their in-depth knowledge of every step of the production process makes it possible for them to offer focussed consulting, both for the choice and the personalisation of products. We can offer a high level of customisation, which ranges from branding to hardware and software modifications made to standard models.



A BACK OFFICE THAT IS ALWAYS UP FRONT

It is one of the feathers in our cap: a helpful and competent back office. Every day, their important contribution ensures that every aspect of our supply process is impeccable. This excellent care and attention contributes to the fact that the number of customers who choose to leave us is close to zero.

QUALITY FROM THE OUTSET TO AFTER-SALES

For us, closing a deal does not mean the end of a relationship. We remain at our customers' disposal to make sure that, over time, our products are working properly. We are ready to respond to any request in real time, even outside office hours.

COMPETENCE THAT SETS A PRECEDENT

As leaders in our sector, we realise that we have a great responsibility: preparing specialists and customers so that they can use the products we produce in the best possible way. That is why we created the **Emec Training Program**: a series of training courses dealing with installation

and maintenance in both private and company contexts.

Our training and refresher courses are run at our expense; and that includes participant's logistics costs.

So you do not have to pay, but you earn in terms of competence.





OVER
1000
TRAINED FITTERS

04

A WORLD OF CARE AND ATTENTION

Water is the vital element on which our business is based.

The least we can do to respect this inestimable resource is treat the environment in the best possible way. It is not just about abiding by laws, it is about respect for our ethics.



LESS IMPACT, MORE SUSTAINABILITY

We think of sustainability as an endless path: each responsible step we take further reduces our company's environmental footprint.

To this end, we have adopted an **Environmental Management System** that conforms to international, ISO 14001 standards.

This makes it possible to reduce atmospheric and acoustic emissions; to rationalise consumption of water, electricity and gas; and to reduce the production of waste and the contamination of the land.

Sustainability also means giving waste material a second life: we recycle or reclaim 93% of circuit boards, paper and plastic; as well as shreds or chips of iron, aluminium, copper, bronze, brass and wood.

In addition, we are equipped with an extractor that separates water from oil during the machine cleaning process, so that it can be reused in the production process.

MAXIMUM EFFICIENCY. STARTING WITH ENERGY.

We have opted for renewable energy sources, state-of-the-art boilers, and intelligent air conditioning. This has made it possible for us to drastically reduce our consumption of gas and electricity. The only energy we do not want to save is the one we put into our work.



10
BRANCHES WORLDWIDE

OVER
150.000
DEALERS IN THE MAIN
GLOBAL MARKETS

FROM GOOD INTENTIONS TO BEST PRACTICES

Everything we do to improve sustainability is shared with our employees, collaborators and partners through information and training activities. Every update is included in our **Integrated System Manual**: a tool that we ask everyone to respect in order to ensure that good intentions correspond to the day to day practices at work.

EXCLUSIVE DISTRIBUTORS FOR EXCLUSIVE QUALITY

Becoming an exclusive Emec dealer in your country is an excellent opportunity for a variety of reasons:

- The excellent value for money of our references.
- Our company is extremely solid with a long-standing management structure.
- Guaranteed, qualified support to manage processes and solve technical and administrative problems.
- An in-house shipping department that can guarantee lead times (from order to shipment) to any country in the world.
- Access to training and refresher courses.
- Assistance is available directly online and can be accessed at any time. through the Reserved Area on emec.it
- Precious support for branding and communication.



05

NOTHING IS MORE SIMPLE THAN COMPLEXITY

The numbers speak for themselves. We are an extremely prolific company, with high-level technical know-how. We manage articulate and complex processes with increasingly sophisticated standards of innovation. And all with the same objective: to make the lives of companies and professionals increasingly simple.



